ABB (www.abb.com) is a leader in power and automation technologies that enable utility and industry customers to improve performance while lowering environmental impact. The ABB Group of companies operates in around 100 countries and employs about 150,000 people.

The Vice President, Power Products Transformer North America, Supply Chain Mgt will manage the Supply Chain for Power Products Transformer (PPTR) North America for an $800 million total spend for Canada, US, and Mexico. Responsible for developing and implementing the strategic sourcing strategy, driving cost out, ERP and SCM system strategy, implementing the hedging strategy and assuring adherence to group hedging guidelines, implement and assure adherence to the TR commodity quote guideline, supplier management, and OQD and OTD supplier performance.

Your responsibilities

MAIN ACCOUNTABILITIES:

Supplier Management:
• Assess complete supply market
• Assess complete ABB demand side
• Create short and long term commodity strategies with input from factories
• Find, investigate and select new suppliers
• Consolidate supply base as necessary
• Create best global supply footprint
• Manage supply risk by eliminating single sources
• Managing quality and delivery risk through supplier selection, vendor development, and capacity planning
• Implement and manage financial risk management processes (i.e. hedging)

Spend Management:
• Bundle volumes and negotiate pricing with key suppliers
• Negotiate common terms and conditions
• Manage global and regional contracts with key suppliers
• Manage and develop material supply strategies to maximize cost take out
• Manage spend through product group, product line and commodity team cooperation
Excellence:
• Apply and implement ABB SCM standards, tools and processes
• Implement, monitor and report progress against BU and region SCM targets

Compliance:
Ensure and implement ABB standards on health & safety and business ethics.

Personal Leadership:
• Develop and lead cross functional, cross site, cross country, or cross division teams to achieve results
• Foster change management to achieve SCM targets.

Team Work:
Develop and implement a common strategy to support the aggressive cost-out programs for multiple businesses. Work with the GM’s of the 9 different PGLU’s in NAM and marketing organization to align SCM strategy with business objectives.

Organization/Compliance:
Establish transparent communications internally, externally and between different units. Standardize SCM processes and insure compliance to procedures and policies.

Your background

BASIC QUALIFICATIONS:
• B.S degree in Business, Supply Chain Mgmt. or related field.
• 13+ years professional experience in supply chain management, operations management, and engineering
• 10 plus years of previous management experience

PREFERRED QUALIFICATIONS:
• Advanced level of successful leadership documented in coordinating and building multi-functional teams across factories.
• Has demonstrated collaborative problem solving across discipline areas.
• Excellent communication skills throughout all management levels of the organization and across multi-cultures. This is both internal communication as well as external communication with suppliers and customers.
• Good knowledge of ABB business, policies, and global organization.
• High understanding and knowledge on ABB internal needs, such as purchased products, cost structure and/or critical process requirements, lead times.
• Working knowledge of PPTR products, main commodities and critical materials.
• Good knowledge of related supply markets including EM supply markets.
• SCM experience supporting regional/multi-business organizations.
• Superior negotiation skills in a highly challenging, intercultural business multi-business environment and be able to negotiate terms and conditions as well as price that aligns with business objectives.

More about us

Job posting dates may be modified based on manager discretion.
ABB is an Equal Opportunity and Affirmative Action Employer encouraging diversity in the workplace. All qualified applicants will receive consideration for employment without regard to their race, creed, color, ancestry, religion, sex, national origin, citizen status, age, sexual orientation, disability, marital status, family medical leave status, or protected veterans status. For more information regarding your Equal Employment Opportunity (EEO) rights as an applicant, please visit the following websites: http://www1.eeoc.gov/employers/upload/eeoc_self_print_poster.pdf or http://www1.eeoc.gov/employers/poster.cfm.

As an Affirmative Action Employer, applicants may request to review the Affirmative Action Plan of a particular ABB facility between the hours of 9:00 A.M. - 5:00 P.M. EST Monday through Friday by contacting an ABB HR Representative at 1-888-694-7762.

Protected veterans and qualified individuals with a disability may request a reasonable accommodation if you are unable or limited in your ability to use or access ABB's career site as a result of your disability. You may request reasonable accommodations by calling an ABB HR Representative at 1-888-694-7762 or by sending an email to myhrsmart@us.abb.com.

Thanks for your interest in ABB!

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